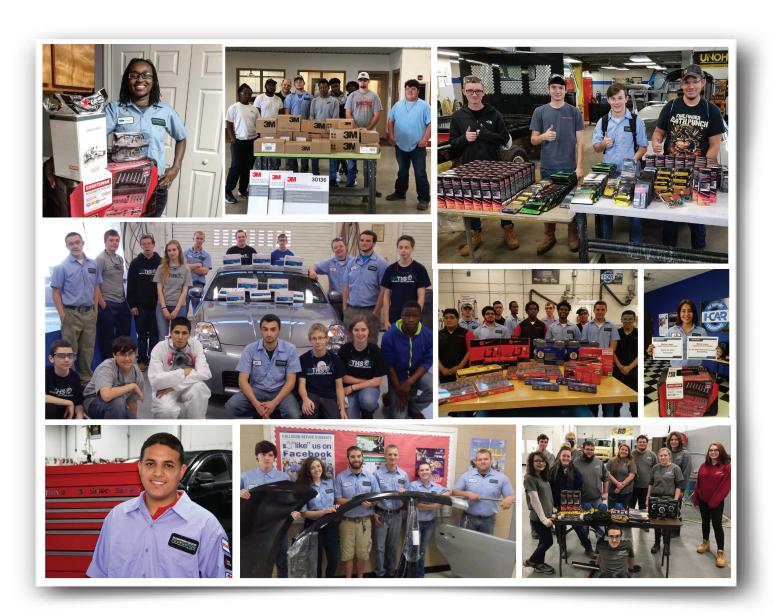
# FOUNDATION FOUNDATION FOR



### 2020 Report to the Industry

Our vision: A collision industry with a sufficient number of qualified, properly trained, and immediately productive entry-level employees to meet current and future Industry needs.



#### **MISSION**

Support collision repair educational programs, schools, and students to create qualified, entry-level employees and connect them with an array of career opportunities.



The Education Foundation has been a Four (out of Four) Star charity since 2014.

### **Executive** Summary



I hope and pray that those reading this report are safe and sound, making it through a very difficult period in our history. Year over year, CREF's list of supporters have been our "foundation" so we want to stop and give thanks to those that continue to support our mission. We are proud to be able to celebrate 30 years of supporting collision education programs nationally.

We have distributed over \$300 million in school support since 2009, the year we transitioned to philanthropy. Although 2020 was difficult, we still donated critical support to the schools with both cash and in-kind gifts. The schools struggled to make sense of a predominant hands-on program in a virtual world. With so many stops and start and most schools working virtually, it was difficult to help our students face to face. In a normal year, we facilitate over 20 career fairs. In its place we found a unique platform to help schools with state-of-the-art training, opening their minds to new ideas, aiding instructors with a window into the industry. We lost many of our wonderful volunteers due to restrictions, but we were able to make a difference by shifting our focus to different, but still critical areas. Many major organizations dug in and introduced CREF to their marketing departments. We worked on our five-year plan laying out in detail the steps forward to support the schools and students at higher, more measurable levels.

With the help of the industry we still distributed over \$13.7M in support to the schools. Thanks to a strong stock market and a PPP loan from the Federal Government, our balance sheet remains strong with over \$3.6M in total assets. We are proud to say that we are no longer just distributing checks to schools and their students but holding schools accountable. Our partnership with I-CAR and their 2000 volunteers continues to grow. More students, high-quality participants, and a clear path to employment are all in our sights. Over the last eight years of working with the best staff anyone could ask for, we can look back and know that we have accomplished much. Operating in all 50 states with over 1000 schools; 200 of them receiving our highest level of support, we are making a measurable difference; National problem with a local solution. Thank you all for your continued support and have a safe and prosperous 2021.

Thank you!

Clark Plucinski Executive Director



STATEMENT OF ACTIVITIES\*

## **Financials**

2017 - 2020

REVENUE	2017	2018	2019	2020
• Contributions – Unrestricted	\$831,145	\$897,564	\$945,518	\$728,803
<ul> <li>Contributions – Restricted</li> </ul>	\$1,108,093	\$1,163,815	\$799,521	\$386,689
<ul> <li>Contributions – In-Kind</li> </ul>	\$9,812,182	\$11,778,893	\$12,682,325	\$12,396,367
<ul> <li>Special Events</li> </ul>	\$335,711	\$382,960	\$298,791	\$238,945
• Investments	\$145,190	(\$58,052)	\$237,674	\$205,065
<ul> <li>Sales of Technician Shirts</li> </ul>	\$5,245	\$6,795	\$4,220	\$660
Total Revenue:	\$12,237,566	\$1 <b>4,</b> 171,975	\$14,968,048	\$13,956,529
EXPENSES	2017	2018	2019	2020
• Grants, Scholarships, Awards*	\$10,703,375	\$12,681,586	\$13,387,170	\$12,684,546
• Payroll, Taxes, etc.	\$698,002	\$781,473	\$768,515	\$468,268
Rent & Building	\$22,883	\$22,692	\$18,132	\$4,482
• Travel	\$117,579	\$92,513	\$93,371	\$13,119
<ul> <li>Professional Services</li> </ul>	\$126,661	\$68,166	\$68,615	\$46,423
<ul> <li>Marketing &amp; Promotion</li> </ul>	\$122,789	\$118,462	\$117,935	\$34,071
<ul> <li>Meetings</li> </ul>	\$114,999	\$73,846	\$292,257	\$136,365
<ul> <li>Office Operations</li> </ul>	\$86,872	\$104,755	\$128,496	\$128,026
<ul> <li>I-CAR Allocation of Expenses</li> </ul>	\$35,412	\$23,629	\$34,876	\$20,804

\$13,967,122

\$204,853

\$14,909,366

\$58,682

\$12,030,093

**\$207,473** 

**Total Expenses:** 

Change in Net Assets:

\$13,536,104

\$420,425

<sup>\*</sup> Includes in-kind disbursements equal to the amount of in-kind contributions.

## Over \$1,000,000

in Scholarships and Tool Grants Have Been Distributed Since 2009

To assist high school and college collision students, the Collision Repair Education Foundation offers student scholarships and tool grants which helps remove financial barriers during students' technical education.

Spring 2020 scholarship/tool grant poster distributed to schools nationwide.



## Over \$10,000,000

in Support Provided to Schools, Students, and Instructors in 2020













## Over \$150,000,000

in School Grants and Donations Have Been Awarded to Collision School Programs Since 2009

To help ensure that local high school and college collision school programs have the support needed to provide a quality technical education, the Collision Repair Education Foundation secures and distributes both monetary and in-kind product donations to instructors around the country. Collision school instructors around the country are facing limited program budgets and through these tax-deductible donations made through the Education Foundation, together we are working towards students being able to graduate as productive, efficient, and capable entry-level staff for the industry.

⇒ If your company would be interested in connecting with one of the 2020 Benchmark applicant schools, please contact info@ed-foundation.org

Collision School Career Readiness Benchmark					
SCHOOL REQUIREMENTS	TIER 1 Advanced	TIER 2 Proficient	TIER 3 Developing		
Makeover Application	Х	Х	Х		
Collision Repair School Solutions Survey	Х	X	х		
NATEF (or equivalent)	X*	X*	X*		
Contact Hours (for the entire program)	720	346	180		
Active Advisory Committee	Х	х	×		
Required Tool List	100%	75%	50%		
Curriculum (I-CAR PDP-EE or other that is approved by the state/district)	X**	х	×		
Teach At Least 54 Basic Tasks	Х	Х			
Teach Soft Skills	Х	х			
Teach Safety Program	Х	х	х		
Teach Estimating Program	Х	Х			
Instructor Continuing Education Hours (per year)	20	10	10		
Established Internship/Apprenticeship Program	Х				
SkillsUSA Participation/Service Learning Projects/ Community Projects	Х				

### Join us in Recognizing our 2020 Benchmark Applicant Schools!

#### ALABAMA

Earnest Pruett Center of Technology

#### ARIZONA

West-MEC Phoenix, Arizona

Gateway Community College Central City Campus Phoenix, Arizona

East Valley Institute of Technology Mesa, Arizona

#### ARKANSAS

Northeast Arkansas Career and Technical Center Jonesboro, Arkansas

#### **CALIFORNIA**

Dos Palos High School Dos Palos, California

Eden Area ROP Hayward, California

Contra Costa College San Pablo, California

#### COLORADO

Warren Tech Lakewood, Colorado

Aims Community College Automotive Programs Windsor, Colorado

Morgan Community College Ft. Morgan, Colorado

#### **DELAWARE**

Hodgson Vo-Tech Newark, Delaware

Sussex Technical High School Georgetown, Delaware

#### **FLORIDA**

Middleburg High School Middleburg, Florida

George Stone Technical Collage Pensacola, Florida

Lake Technical College Eustis, Florida

Seminole High School

Sheridan Technical College Hollywood, Florida

Hillsborough Community College Tampa, Florida

Lorenzo Walker Technical College Naples, Florida

Martin County High School Stuart, Florida

#### **GEORGIA**

Maxwell High School of Technology Lawrenceville, Georgia

Chattahoochee Technical College Jasper, Georgia

Paulding County High School

Etowah High School Woodstock, Georgia

North Georgia Technical College Clarkesville, Georgia

Athens Technical College Athens, Georgia

#### HAWAII

Honolulu Community College Honolulu, Hawaii

#### **IDAHO**

Lewis-Clark State College Lewiston, Idaho

Dennis Technical Education Center Boise, Idaho

North Idaho College Coeur d'Alene, Idaho

Kootenai Technical Education Campus Rathdrum, Idaho

#### **ILLINOIS**

Marengo Comm HS Dist 1554 Marengo, Illinois

Kennedy King College Chicago, Illinois

#### **INDIANA**

Area30 Career Center Greencastle, Indiana

Walker Career Center Indianapolis, Indiana

Impact Institute Kendallville, Indiana

Ivy Tech Community College, Fort Wayne Fort Wayne, Indiana

Des Moines Area Community College (DMACC) Ankeny, Iowa

Hawkeye Community College Waterloo, Iowa

#### KANSAS

Wichita Pubic Schools Wichita, Kansas

#### KENTUCKY

Eastside Technical Center Lexington, Kentucky

Big Sandy Community and Technical College Prestonsburg, Kentucky

#### **LOUISIANA**

Walker High School Walker, Louisiana

#### MAINE

Oxford Hills Technical School/ Maine Vocational Region 11 Norway, Maine

#### MARYLAND

Gaithersburg High School Gaithersburg, Maryland

Carroll County Career and Technology Center Westminster, Maryland

#### **MASSACHUSETTS**

Pathfinder Regional Vocational Technical High School Palmer, Massachusetts

Montachusett Regional Vocational Technical High School Littleton, Massachusetts

Bay Path Charlton, Massachusetts

Assabet Valley Regional Technical H.S Marlboro, Massachusetts

Greater Lowell Technical High School

Tyngsboro, Massachusetts

Southeastern Regional Vocational Technical High School South Easton, Massachusetts

#### **MICHIGAN**

Kent Career Technical Center Grand Rapids, Michigan

#### **MINNESOTA**

Hennepin technical college Eden Prairie, Minnesota

Minnesota State Technical College Southeast Winona, Minnesota

South Central College North Mankato, Minnesota

#### MISSOURI

North Technical High School Florissant, Missouri

South Technical High School Sunset Hills, Missouri

Lewis and Clark Career Center St Charles, Missouri

Lex La-Ray Technical Center Lexington, Missouri

Lake Career & Technical Center Camdenton, Missouri

State Technical College of Missouri

Nichols Career Center Jefferson City, Missouri

Gibson Technical Center Reeds Spring, Missouri

#### MONTANA

Montana State University Billings City College Billings, Montana

#### **NEBRASKA**

Metropolitan Community College Omaha, Nebraska

Southeast Community College Milford, Nebraska

Continued on page 8

### Join us in Recognizing our 2020 Benchmark Applicant Schools! (continued)

Continued from page 7

#### NEW YORK

Hunterdon County Vocational School District

Flemington, New Jersey

New York Automotive & Diesel Institute Jamaica, New York

Ulster BOCES

Port Ewen, New York

Cayuga-Onondaga BOCES Auburn, New York

Morrisville State College Morrisville, New York

Madison Oneida BOCES Verona, New York

W.D.Ormsby Educational Center East Aurora, New York

Erie Community College South Orchard Park, New York

Cattaraugus Allegany Boces Center at Ellicotville Ellicottville, New York

CA BOCES-CTE Center @ Olean Olean, New York

GST BOCES Coopers Education Center Painted Post, New York

GST BOCES Bush Education Center Elmira, New York

#### NORTH CAROLINA

Stanly Community College ALBÉMARLE, North Carolina

Fayetteville Technical Community

Fayetteville, North Carolina

Westover High School Fayetteville, North Carolina

Sandhills Community College Pinehurst, North Carolina

Eastern North Carolina Regional Skills Center Jacksonville, North Carolina

Iredell-Statesville Career Acadamey & Technical School Troutman, North Carolina

#### NORTH DAKOTA

North Dakota State College of Science Wahpeton, North Dakota

#### OHIO

Ft. Hayes Career Center

Four Copunty Career Center ARCHBOLD, Ohio

Waite High School Toledo, Ohio

EHOVE Career Center Milan, Ohio

Miami Valley Career Center Englewood, Ohio

#### **OKLAHOMA**

Mid-Del Technology Center Midwest City, Oklahoma

Tulsa Technology Center Broken Arrow Campus Broken Arrow, Oklahoma

#### PENNSYLVANIA

Steel Center

Clairton, Pennsylvania

Beaver County Career & Technology Center Monaca, Pennsylvania

Forbes Road CTC Monroeville, Pennsylvania

Rosedale Technical College Pittsburgh, Pennsylvania

Reynoldsville, Pennsylvania

Lebanon County Career and Technology Center Lebanon, Pennsylvania

Thaddeus Stevens College of Technology Lancaster, Pennsylvania

Pennsylvania College of Technology Williamsport, Pennsylvania

Susquehanna County Career Technology Center Springville, Pennsylvania

Eastern Center for Arts and Technology Willow Grove, Pennsylvania

Thomas A Edison High School Philadelphia, Pennsylvania

Technical College High School Pennocks Bridge CCIU West Grove, Pennsylvania

Central Montco Technical High School Plymouth Meeting, Pennsylvania

Berks Career and Technology Center Oley, Pennsylvania

Reading-Muhlenburg Career and Techology Center Reading, Pennsylvania

#### SOUTH CAROLINA

Woolard Technology Center Camden, South Carolina

Union County Career and Technology Center

Union, South Carolina

#### **TENNESSEE**

Lincoln College Antioch, Tennessee

Northwest High School Clarksville, Tennessee

Greene Technology Center

Tennessee College of Applied Technology Morristown, Tennessee

Tennessee College of Applied Technology at Paris Paris, Tennessee

#### **TEXAS**

Collin College Allen, Texas

Duncanville High School Duncanville, Tex

Skyline High School Dallas, Texas

Tarrant County College Fort Worth, Texas

Kingwood Park High School Kingwood, Texas

JB Hensler College and Career Academy (aka Alvin ISD) Manvel, Texas

Judson High School Converse, Texas

Texas Southmost College Brownsville, Texas

Texas State Technical College Harlingen, Texas

South Plains College Levelland, Texas

#### UTAH

**UAW-LETC** Clearfield, Utah

Bridgerland Technical College Logan, Utah

Ogden High School Ogden, Utah

#### VIRGINIA

Monroe Advanced Technical Academy "MATA" @ the Academies of Loudoun Leesburg, Virginia

Fauquier High School Warrenton, Virginia

Northern Neck Technical Center Warsaw, Virginia

Dowell J Howard Center Winchester, Virginia

Charlottesville, Virginia

Tidewater Community College Chesapeake, Virginia

#### WASHINGTON

Wenatchee Valley Tech Wenatchee, Washington

#### WEST VIRGINIA

Mercer County Technical Education Center Princeton, West Virginia

Tucker County High Shcool Career Center Hambleton, West Virginia

United Technical Center Clarksburg, West Virginia

#### WISCONSIN

Germantown High School Germantown, Wisconsin

Southwest Tech Fennimore, Wisconsin

Freedom High School Freedom, Wisconsin

Chippewa Valley Technical College Eau Claire, Wisconsin

Fox Valley Technical College Appleton, Wisconsin

#### WYOMING

Laramie County Community College Cheyenne, Wyoming

WyoTech Laramie, Wyoming

#### Five Million Dollar + Lifetime Donors







#### Million Dollar + Lifetime Donors









#### **2020 Industry Leadership Circle Monetary Donors**

\$100,000 - \$499,999







\$50,000 - \$99,999















- CCC Information Services
- LKQ
- Driven Brands

- Farmers Insurance
- Insurance Auto Auctions
- Liberty Mutual Insurance
- PPG
- Solera

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